



# Newsletter

VOLUME 39 NO. 3 DECEMBER 2002

## CLIFFORD, HEPKE, LUCIANO, WALKER TO BOARD OF DIRECTORS

The ANNUAL BUSINESS MEETING was held at the Radnor Hotel, St. Davids, PA on Tuesday, November 19 following a meeting of the Board of Directors. Representatives of the member companies present elected the following individuals:

### Officers for a term of one year, 2003:

President: JAMES C. RHODES, Vetter Pharma Turm, Inc.  
Vice President: JOHN G. CALLAHAN, Callahan Chemical Company  
Treasurer: MARK A. ECKHARDT, GlaxoSmithKline  
Secretary: EVERETT L. MARSH, PDE

### Directors for a term of three years, 2003, 2004 & 2005

RODERICK P. CLIFFORD, EMSCO Scientific Enterprises, Inc.  
BRUCE E. HEPKE, DPT Labs  
SANDRA LUCIANO, Honeywell International  
WILLIAM J. WALKER, Sharp Corporation

The meeting also presented the opportunity to recognize Mike Ricketts, President, Quality Packaging Specialists, who is retiring from the Board and Cindy Boegly, who has served as Board Secretary of fifteen years. President Rhodes expressed the PDE's appreciation to both and presented each with a beautiful scroll. Ms. Boegly was also presented with a crystal bowl for her many years of service to the PDE.

Dr. Peter Doukas, Dean & Registrar, Temple University School of Pharmacy addressed the gathering following the social hour and an excellent complimentary dinner. The business meeting followed which consisted of reports from PDE committee chairpersons and the election of officers and directors.

## Wyeth Research Vice President to Receive Proctor Award

**D**r. Magid Abou-Gharbia, Vice President and Department Head of Chemical Sciences, Wyeth Research, Princeton, NJ will become the sixteenth recipient of the prestigious Proctor Medal Award.

The award will be made at PDE's Annual Meeting on March 7, 2003 at the Park Hyatt Hotel, Philadelphia.

Dr. Abou-Gharbia is responsible for setting and implementing strategic direction for Wyeth Research's

worldwide chemistry efforts of 335 scientists at four Discovery sites in Neuroscience, Woman's Health, Infectious Diseases, Oncology, Musculoskeletal and Metabolic and Respiratory Diseases research areas.

The award is named after William P. Procter, Jr., recognized as the father of American pharmacy and a pioneer in drug research. This award was first given in 1945.

## PDE SCHOLARSHIP APPLICATIONS

**T**he PDE member-company employee son and daughter scholarship stipend program applications will be mailed to Official Correspondents near the middle of December. Official Correspondents are being asked to forward the scholarship packet to their Human Resources Department as quickly as possible. Applications are now available for downloading from the PDE web site, [www.pdetrade.org](http://www.pdetrade.org).

This program awards four \$2500.00 stipends. Two are merit-based along with other considerations and two are financial need-based along with other considerations.

The 2002 program resulted in 183 applications returned to Citizens' Scholarship Foundation of America, the company that administers this program by the March 1 deadline. Award recipients will be advised by mid-April, 2003.

*Happy Holidays To All*

FROM THE PDE BOARD OF DIRECTORS

## **SEARCH ENDED**

The long process to select a replacement for Everett Marsh, PDE Secretary and Executive Director has completed. Mr. Marsh is retiring at the end of 2003 and the intervening period will be taken up with the transition process.

Tom Tompkins, The Jenard Company, a past-president of the PDE and currently a member of the PDE Senior Council has been selected by the Secretary Succession Committee to be "Secretary and Executive Director in training". His position would become official with his election to that position in November, 2003 and would be effective January 1, 2004. Additionally, Jim Montich, recently retired from Merck & Co., Inc. will be employed by the PDE as "Administrative Manager". His position will become effective on January 1, 2004. In 2003 Jim will be "in training" also as well as assuming the board secretary responsibilities. This action was approved by the Board of Directors at its meeting on November 19, 2001.

## **2003 ANNUAL DUES**

The 2003 dues notices will be mailed in the latter part of December. The dues amount is \$350.00, the same as 2002. Included on the dues notice will be a MemberLink Renewal or "first time enrollment" line for the annual rate of \$125.00. Please see the article "MemberLink Revisited" for additional information on this program. The 2003 dues payment is due January 31, 2003.

## *In Memorium*

**WALTER P. MILLER III**, 65, former treasurer of the Philadelphia Drug Exchange, passed away in late September at his home in Lake Lure, N.C. The cause of Mr. Miller's death was a brain tumor.

Mr. Miller graduated from Episcopal Academy in 1955 and from Wesleyan University in 1959. Following naval service he joined his father in the Walter P. Miller Company founded by his grandfather in 1896. Following the closing of that business in the late 1960's he joined Becton Dickinson & Co.'s Ivers-Lee Division and retired from there in 1996. He served as treasurer of the Philadelphia Drug Exchange from 1993 to 1995.



**BARRY KAPLAN** passed away on November 11, 2002. Funeral services were held on Tuesday, November 12, 2002 in Southampton, PA.

Barry was long associated with the pharmaceutical industry starting his career with Lustgarten Laboratories, which became Wynn Pharmaceutical. He later moved on to Elkins Sinn, Inc. in Cherry Hill, NJ where he was in Purchasing. Barry was a regular participant in PDE events.

## **DIRECTORS FOR 2003 AND BEYOND**

Along with the officers and directors elected at the Annual Business Meeting, the following individuals will also be serving as directors on the PDE Board.

**Class of 2003:** Robert B. Gettis, ProClinical Pharmaceutical Services; Steven M. Klapp, Teva Pharmaceuticals USA, Inc.; Edmond L. Phillips, Kerr Group, Inc. and Christine A. Steele, AstraZeneca.

**Class of 2004:** Robert S. Calabro, Norwich Pharmaceuticals; Michael J. Glennon, Merck & Co., Inc.; William J. McDowell, Mebane Packaging and James J. Pierantozzi, Wyeth Pharmaceuticals.

**Also serving on the Board:** Robert R. Albert, Immediate Past President, B. Braun Medical and William B. Freilich, Esq., Astra Merck Pharmaceuticals (Ret.), Legal Counsel.

**Serving as an advisory council to the Board are the PDE Past Presidents still in the employ of a member company:** David G. Mordia, AstraZeneca; Thomson E. Tompkins, The Jenard Co. and John Braithwaite, PharmaSource Consulting.

### *Sorry About That!*

Apologies to Dick Williamson and Anderson Packaging for our failure to list their golf and sponsor participation in the Scholarship Golf Outing Acknowledgment article in the last Newsletter. We appreciate everyone's support and regret any oversight.



## **Member News Corner**

### **DPT LABORATORIES OPENS NEW SCIENCE BUILDING**

"DPT Laboratories, Ltd., a DFB Pharmaceuticals, Inc., company, celebrated the opening of its new \$5 million, 20,000 square foot Research and Development facility with a ribbon cutting ceremony in San Antonio, TX on August 27, 2002. The celebration – consisting of a reception, press conference, and facility tours – took place at 200 E. Josephine St. across from the existing DPT Manufacturing Plant near downtown.

The Science Building, which will house 100 scientists and brand-new state-of-the-art equipment, is a continuation of the expansion that began with the opening of the joint research facility at Brooks Air Force Base in April, 2002. The Science Building will allow DPT to increase its proprietary research, as well as support R & D projects for years to come."

If your company has news to be shared with other member companies please send your item to Christine Steele, Public Relations Chairperson at [christine.steele@astrazeneca.com](mailto:christine.steele@astrazeneca.com).

# MEMBERLINK REVISITED



“Increase Sales Leads and Your Company's Presence in the e-Marketplace with the PDE MemberLink Program”.

This was the opening shot on the flyer sent out in September, 2001 introducing this latest PDE internet program. The result was the enrollment of nearly 50% of member companies. For those of you not familiar with this program here is what it is all about.

The PDE through its MemberLink Program is offering to link your company's web site or your e-mail address to PDE's successful web site. For \$125.00 annually, your site or e-mail address will be linked to [www.pdetrade.org](http://www.pdetrade.org). Linking to PDE's web site will allow the 1000 + monthly visitors to instantly link to your company. You and your company will benefit through instant and heightened exposure to pharmaceutical professionals and consumers who need the products and services of the PDE membership.

If you would like to enroll or renew your enrollment just fill out the information on the 2003 dues notice and send \$125.00 along with your dues check. Dues notices will be mailed out late December. Your enrollment will link your site to PDE till December 31, 2003.

## Welcome New Members

The following companies were elected to membership in 2002:

- ~ Nypro, Inc.
- ~ Paradigm Packaging, Inc.
- ~ PharmaBioSource, Inc.
- ~ JM & Company
- ~ TiMar Enterprises, Inc.
- ~ Tech Source
- ~ QP Group
- ~ Medicia Corporation
- ~ American Health Packaging
- ~ Shorewood Packaging Corporation
- ~ Permalith Plastics, LLC
- ~ Barry-Wehmiller Design Group
- ~ Pugliese Pharmaceutical Services
- ~ Lionbridge Technologies, Inc.
- ~ Delia Associates
- ~ Pharmagraphics LLC

## INTO THE FUTURE

Annual Dinner Dance – March 7, 2003  
*Park Hyatt Philadelphia Hotel*

Spring Meeting – June 9, 2003  
*Radnor Valley Country Club*

Scholarship Golf Outing – July 28, 2003

Fall Meeting – September 29, 2003

Annual Business Meeting – November 18, 2003

## It Was a Winner!

The new date was September 29th, the old place was Chester Valley Golf Club, the new record was 166 golfers and the best dinner attendance since 1998 was 211! AND the weather was great.

Whether it was the new September date or the economy or the promotion, the Fall Meeting this year was definitely a winner by all standards. Golfers moved around the course easily, except for a couple holes, the dinner and prizes were excellent and scholarship benefited by over \$4000.00.

Thanks to everyone who supported this event by their attendance, participation in Target Golf (100%) or bid on the round(s) of golf auction. This auction is sponsored by Frank Menichini, President, Custom Pack and had two winners, All-Pak and Paradigm Packaging.

## New Member Profiles

### SHOREWOOD PACKAGING

Shorewood Packaging Corporation, a business of International Paper's Consumer Packaging Group, is one of the world's leading manufacturers of premium packaging, with multiple facilities in North America, Europe and Asia. Many of the world's premier consumer products manufacturers depend on Shorewood's innovation, advanced technology, world-class quality and service to enhance the image of their brands. For more information contact: [Brian.Stepowany@ipaper.com](mailto:Brian.Stepowany@ipaper.com).

### LIONBRIDGE TECHNOLOGIES, INC.

Lionbridge Technologies is the premier provider of multi-lingual translation and localization services worldwide with specialized facilities and staff dedicated to the unique regulatory and terminology needs of life science organizations.

Lionbridge provides high quality, consistent, cost-effective translations that accelerate time to market and ensure compliance with regulatory standards worldwide. Our life-science multilingual solutions cover all media including packaging, labeling, inserts, websites, on-line help, training and user manuals, research materials and SAP materials.

Our eSupport Solutions integrate with content management systems and call center applications, leveraging human translation, enterprise-class translation memory, machine translation and other key technologies.

### PERMALITH PLASTICS

Permalith Plastics is your choice for dependable, high performance blister card packaging and impactful pharmaceutical promotional material. From design to drop shipment, we craft your plastic solutions with premium materials and superior technical performance to make the most of your message and budget. Permalith Plastics multi-color press capabilities, top quality lamination and over 40 years of experience assure you of a durable, first class product. For more information please contact: [robertoleary@permalith.com](mailto:robertoleary@permalith.com).

Keep In Touch  
PDE Website  
www.pdetrade.org

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West Chester, PA 19380



## SEARCHABLE DATABASE?

Yes, a searchable database program was introduced in October, 2001 by PDE's Web Presence Committee. This program was the next logical step to listing members alphabetically and by product on the Member home page on [www.pdetrade.org](http://www.pdetrade.org).

The number of sessions for PDE's web site now averages over 1000 per month. You can help make these visits successful by making sure your company in this database program.

Bob Gettis, chairman of this committee suggests the following procedure to include your company information. Click on [www.pdetrade.org/member\\_data.asp](http://www.pdetrade.org/member_data.asp) and input your information (or) copy and paste to your browser to access the form. If neither of these gets you to the form, go to the internet using this same address and see the form by that method.

Is your company included already? Just type in one of your product keywords at the top of the Member home page and see!



### **How to Reach PDE**

Telephone and Fax: **610-647-1108**  
E-mail: [pdetrade@aol.com](mailto:pdetrade@aol.com)  
Web Site: [www.pdetrade.org](http://www.pdetrade.org)

## COMMITTEES NAMED

President Jim Rhodes appointed the following people to staff two committees for work to be done for the Annual Meeting held on November 19, 2002.

### **Nominations Committee:**

BILL MCDOWELL, Mebane Packaging, Chairman  
BOB GETTIS, ProClinical Pharmaceutical Services  
MIKE GLENNON, Merck & Co., Inc.  
FRED LUTZ, Alcoa Flexible Packaging  
TOM TOMPKINS, The Jenard Company

### **Audit Committee:**

BOB CALABRO, Norwich Pharmaceuticals, Chairman  
JIM PIERANTOZZI, Wyeth Pharmaceuticals

## LOGOLINK IS COMING

PDE's Web Presence Committee under the direction of Bob Gettis, ProClinical, Inc., will be introducing soon a new way of getting your company's name in front of the 1000 + visitors each month to the web site at [www.pdetrade.org](http://www.pdetrade.org). Watch for further information on the program in your mail.

