



Newsletter

VOLUME 40 NO. 1 MAY 2002

MEET THE PRESIDENT

James C. Rhodes, Vetter Pharma-Turm was installed as the 76th president at the PDE Annual Dinner Meeting on March 8, 2002. Mr. Rhodes in his address outlined three areas of his special attention. They are

- Attracting the American biotechnology industry to the PDE
- Supporting and growing the scholarship programs
- Creating and maintaining always a professional, enthusiastic and enjoyable environment at PDE events

Mr. Rhode's pharmaceutical career started in 1975 when he joined The West Company. He was employed there until 1993 at which time he was Vice President of Sales and Marketing. That year he joined Paco Pharmaceutical Services becoming their Vice President Sales and

Marketing. From 1995 to 1999 he held that position at Comar, Inc. and in 2000 joined his present company as Vice President Sales and Marketing.

His involvement in the PDE spans seventeen years, joining the Activities Committee in 1985. He was chairman of that committee from 1995 to 1997 and was elected to the position of PDE Vice President in 1998. He has served on the Board of Directors since 1993.

Mr. Rhodes has two sons, Phillip 25 and Whitney 21. He makes his home in Valley Forge, PA.



CONGRATULATIONS VAN - 100 YEARS YOUNG!

Congratulations to H. C. Van Arsdale, president of the Philadelphia Drug Exchange in 1962 and 1963 who celebrated his 100th birthday on November 18, 2001.

Van was associated with the drug industry for the majority of his career and retired from the industry in 1969. He had been president of SmithKline and French, Inc. (the wholesale drug company) and its successor company, The Drug House, Inc. of Philadelphia.

Van was born in Harrodsburg, Kentucky and left his formal education behind when he graduated from the eighth grade. His professional career actually started in 1930 when he moved to Philadelphia after getting a job with the German camera and film manufacturer, Agfa. He sold their

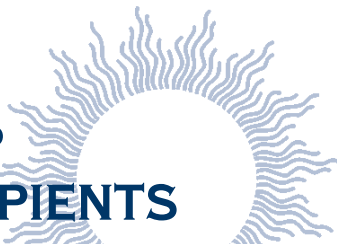
film and cameras from New York to the Carolinas, a substantial territory in those years. After three years he followed Agfa's American Division's head to Lambert Pharmacal becoming their Eastern Regional Sales Manager.



SmithKline and French, Inc. became one of Van's customers in his new position. In 1941 J. Mahlon Buck, then president of SK & F invited him to join that company as Vice President of Sales. He moved up to president in 1964 and ended his illustrious career at the age of 68.

Van served as president of the National Wholesale Druggists Association in 1966. He still enjoys good health and a sharp mind. We all wish him, albeit belatedly, a very Happy Birthday!

2002 PDE SCHOLARSHIP STIPEND RECIPIENTS



Citizens' Scholarship Foundation of America, St. Peter, Minnesota has announced the four recipients of this year's scholarship program. The recipients are: Michael J. Bleam, son of Joanne Bleam employed by Teva Pharmaceuticals USA, Sellersville, PA; Mitchell T. Dowdy, son of Constance Dowdy, who works for Wyeth Vaccines in Sanford, NC; Elaine K. Hart, daughter of Michael Hart with Vopak USA Inc. in Burien, Washington and Gregory A. Lysko, son of Paul Lysko, employed by GlaxoSmithKline in King of Prussia, PA. Pictures and biographies were not available and will be published in the next Newsletter.

This scholarship program is open to any graduating high school senior whose parent is an employee of a PDE member company. Applications are sent out in late December to member companies' Official Correspondents and are also available on the PDE web site, www.pdetrade.org.

PHARMACY SCHOOL SCHOLARSHIP STIPEND RECIPIENTS

The recipients of PDE's 2001-2002 scholarship stipends are Mr. Daryl Hinkson of Temple University Health Science Center School of Pharmacy and Mr. Kris Hunsicker of University of the Sciences in Philadelphia College of Pharmacy. Each has received a \$2500.00 stipend applied against their tuition expense.

Pictured here is Daryl Hinkson, Temple School of Pharmacy student with Jim Rhodes, President, PDE.

Kris Hunsicker, Philadelphia College of Pharmacy was not able to attend the dinner on March 8th.



2002 OFFICERS

Left to Right. John Callahan, Vice President, Rob Albert, Immediate Past President, Jim Rhodes, President, Mark Eckhardt, Treasurer, Everett Marsh, Secretary.

Spring Meeting Details



June 3rd invitations have been mailed.
Go to www.pdetrade.org for details.



MEMBER NEWS CORNER

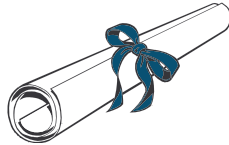
MID-LANDS CHEMICAL COMPANY, INC.

Tuscarora Incorporated, a wholly-owned subsidiary of SCA and a division of SCA North America, announced on February 18 that it has reached a definitive agreement to acquire the assets and business of Omaha, Nebraska based Mid-Lands Chemical Company, Inc., including all its manufacturing operations and trade names, most notably is gel-ice brand, Polar Pack.

FITZPATRICK HONORED AT PDE ANNUAL DINNER

Fitzpatrick Container Company is celebrating its 75th anniversary in 2002 and was honored at the March 8th Annual Dinner. It was founded in 1927 by John Fitzpatrick and still maintains its dedication to the manufacture of high quality corrugated boxes and displays. It continues to be a family organization and is now managed by the second and third generation.

Shown here accepting the commemorative scroll from Jim Rhodes, PDE President is Tom Shallow, Fitzpatrick Vice President.



KIMBLE ENTERS SECOND CENTURY

Kimble Glass Inc. of Vineland, NJ was honored at the recent PDE Annual Dinner for having completed 100 years of operation. Kimble, a manufacturer of high quality glass healthcare packages and scientific laboratory glassware was founded in 1901 by Evan Kimble. Pictured here from left to right are John Holmes, Kimble Eastern Region Sales Manager and Simon Williams, Kimble General Manager, receiving a commemorative scroll from Jim Rhodes, PDE President.



NETWORKING NEWS

Senior executive with extensive experience in pharma packaging business looking for executive sales or general management position in Northeast U. S. Proven ability to lead and develop direct global sales organization. Successful experience in general management of mid-sized company. Strengths in leadership, motivation and development of team environment. Contact 610-558-4204.

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Twenty years in the Packaging Industry, most recently in the Prime Label Segment, has been marked by ever increasing responsibilities and accomplishments in the business development, sales and marketing areas. Seeking a sales position where background and experience can contribute to growth and profitability. Call 610-640-5765.



Stay In Touch

PDE telephone and fax: 610-647-1108
PDE email: pdetrade@aol.com
PDE web site: www.pdetrade.org

New Member Profiles

- CHEMICAL SYNTHESIS SERVICES**
 CSS provides an integrated service from research through process development to kilogram scale syntheses of intermediates and API's. Custom synthesis, synthesis design, process research, process development, pilot plant manufacture (cGMP & Non GMP), micronisation, material characterization, analytical services and specialist support services are provided. Chemical Synthesis Services serves the pharmaceutical, biopharmaceutical and bioscience markets.
- NYPRO INC.**
 Nypro Inc. provides product development, tool design and construction, precision injection molding and assembly services to the pharmaceutical and device industries. Within health-care, primary focus is on drug delivery systems, surgical diagnostic and disposable device systems. Nypro Inc. has in the past five years, expanded their presence in North America, South America, Europe and Asia to meet customer needs and support continual growth.

Keep In Touch
PDE Website
www.pdetrade.org

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NEEDED — NEW PDE SECRETARY

Long time PDE Secretary, Everett Marsh, will be retiring from that position on December 31, 2003. Even though Everett's tenure as PDE Secretary will end 20 months from now, the process to find and indoctrinate a new secretary has begun. The selected applicant will work closely with Everett during 2003.

The office of PDE Secretary is an annually elected position. The PDE Secretary is in effect the Executive Director. This is a paid position. The approximate time involved is 50 -60 hours per month. The responsibilities of the Secretary include:

- Administrative tasks
- Succession planning
- Event planning
- Supplying leadership and vision for the PDE

The Secretary is obligated to attend the following:

- Four board meetings (3rd Tuesday in January, April, September and November)
- Three golf/dinner meetings (early June, late July and late September)
- Annual dinner meeting (early March)
- Various committee meetings throughout the year

If you are interested please contact
Jim Rhodes, PDE President at 610-933-5645 or e-mail to jcarsonrhodes@aol.com
or contact Everett Marsh at 610-647-1108 or e-mail to pdetrade@aol.com.